

A DIFFERENCE IN PERSPECTIVE

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As a family run business in the fitness industry for over 30 years, Fitness Gear & Training began as a specialty retailer for select equipment and specialized supplements. As a team, they worked selling and servicing equipment from brands across the industry which gave them a different perspective when it came time to purchase equipment for their own fitness facility.

Taking their understanding of fitness and biomechanics into consideration, along with their first-hand knowledge of product lifetime performance and the service needs of those products, Fitness Gear & Training (FGT) purchased equipment that gave them a leg up on the competition.

FINDING THE GREEN EDGE

When SportsArt first came to the US, Fitness Gear & Training was one of the first retailers to sell the full kit, as they appreciated the robust warranty and product durability. After hearing about the new ECO-POWR[™] line, Zac Palmer, the VP, was excited to be the first in his area to offer energy-generating and to provide his studio's members' with new metrics, based on giving back, that could act as a motivational tool and improve the members overall experience.

THEY FEEL REALLY GOOD ABOUT THEIR EXERCISE, CONTRIBUTION, AND THE LIFESTYLE THEY'VE CREATED. THAT'S BEEN A REALLY EXCITING THING FOR US BECAUSE IT'S REALLY INCREASED THE OVERALL USER ENGAGEMENT AND ALSO ALLOWS US TO RUN A VARIETY OF COMPETITIONS LIKE WHO THE HIGHEST ENERGY PRODUCERS WERE THAT MONTH. ZAC PALMER, VICE PRESIDENT OF FITNESS GEAR & TRAINING



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*Potential energy production based on equipment producing 160 watts per hour, 5 hours per day, 350 days per year.